A  
**this (singular)**
this house/picture/man, etc.

**that (singular)**
that house/picture/man, etc.

**these (plural)**
these houses/flowers/men, etc.

**those (plural)**
those houses/flowers/people, etc.

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![Image of a picture and flowers with people]

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**this picture**
(= the picture **here**)

**that picture**
(= the picture **there**)

**these flowers**
(= the flowers **here**)

**those people**
(= the people **there**)

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B  
We use **this/these/those** with a noun (**this hotel / that woman, etc.**) or without a noun (**this/that, etc.**):

- **This hotel** is expensive, but it's very nice.
- "Who's **that woman**?"  "I don't know."
- Do you like **these shoes**? I bought them last week.
- Don't eat **those apples**. They're rotten.

- **This** is a nice hotel, but it's very expensive.
- "Excuse me, is this your bag?"  "Oh, yes. Thank you very much."
- "Who's **that**? (= Who's that woman?)  "I don't know. I've never seen her before."
- Which shoes do you like better? **These** or **those**?

For **this one / that one**, see Unit 68.
Exercises

**67.1** Put in *this* or *these*.

1. *this* chair
2. *these* chairs
3. sandwich
4. things
5. children
6. place
7. houses
8. pants

Put in *that* or *those*.

9. picture
10. socks
11. men
12. tree
13. eggs
14. woman
15. room
16. people

**67.2** Write questions: *Is this/that your...?* or *Are these/those your...?*

**67.3** Complete the sentences. Use *this/that/these/those* + these words:

- birds
- house
- plates
- postcards
- seat
- shoes

1. Do you like *these* shoes?
2. Who lives in *......*?
3. Look at *......*!
4. How much are *......*?
5. Excuse me, is *......* taken?
6. *......* are dirty.